

RESOURCES

Be safe! Take advantage of the following REALTOR® safety resources.

Ohio REALTORS®

www.ohiorealtors.org
ohiorealtors.org/members/safety/

Ohio REALTORS® Daily Buzz

ohiorealtors.org/blog/category/real-estate-safety/

Ohio REALTORS®

Safety Video Series

by Andrew Wooten

ohiorealtors.org/realtor-safety/

National Association of REALTORS®

nar.realtor/safety

Center for REALTOR® Development

3-Hour CE-Approved Safety Course

By NAR and REALTOR® University

This online three-hour course teaches real estate professionals how to limit risk and increase safety for themselves and their clients.

Visit: www.learninglibrary.com/ohio

5 SAFETY TIPS

when an attack is imminent

1) **WHEN CALLING 911**, tell the operator your location and there is an “assault in progress.”

2) **THE “BYSTANDER EFFECT” IS REAL**, so it is highly effective to use a whistle or other noise to signify danger.

3) **STUN GUNS AREN'T GOOD WEAPONS**, so what you need to do is run away rather than get close to the assailant.

4) **DECEPTION WORKS**, for example point to anywhere on a building and say “there is a police camera.”

5) **ASK YOURSELF: WHO IS THAT UNKNOWN PERSON?**
Leave if you don't have an answer.

REALTOR® Magazine



Ohio
REALTORS®
cares about your safety

REALTOR®
SAFETY
INFORMATION
& RESOURCES



Six Most DANGEROUS Situations for Agents

Below are tasks common to real estate professionals. Follow these precautions to be safe.

ENTERING FORECLOSED OR VACANT HOMES

- Inspect the exterior
- Don't confront a squatter
- Use the buddy system
- Let others know where you are
- Visit during the day

MEETING WITH A NEW CLIENT

- Meet at the office
- Ask for ID
- Fill out client ID form
- Introduce to coworker(s)

SHOWING A PROPERTY ALONE

- Use the buddy system
- Walk behind clients
- Let others know where you are
- Have an exit excuse if uncomfortable

OPEN HOUSES

- Promote surveillance security in your ads
- Partner up
- Introduce yourself to neighbors
- Watch for suspicious activity
- Stow away your valuables

FLASHY PERSONAL MARKETING

- Use professional marketing photos
- Wear shoes you can run in
- Protect your personal information (don't use home address)

TRANSPORTING STRANGERS

- Drive separately
- Watch where you park
- If it's necessary to take one car - you drive!

Excerpted from NAR's REALTOR® Magazine

DO'S AND DON'TS of open houses

These ten simple steps are crucial for staying safe at any open houses.

5 DON'TS

- Don't be unaware
- Don't turn your back on a client
- Don't go into small rooms (bathrooms, closets, laundry rooms, etc.)
- Don't lead your clients, instead follow and direct them.
- Don't park where you can get blocked in.

5 DO'S

- Do prepare, prepare, prepare.
- Do work in teams.
- Do use your technology safely.
- Do know your escape routes.
- Do trust your gut

“*My survivors always talk about that gut feeling they've had before bad things happen. The criminals I have interviewed always talk about how easy agents make it - purses, laptops and a major lack of awareness. It doesn't matter if you are male or female. The one thing you must do is listen and trust yourself. If it doesn't feel right, don't do it!*

- Andrew Wooten ”



Available at ohiorealtors.org/member/realtor-safety

SAFETY in Just 10 Seconds

It takes just 10 seconds to scope out your surroundings and spot and avoid danger. Make this “10-second scan” a habit!

TAKE 2 SECONDS WHEN YOU ARRIVE

- Is there questionable activity in the area?
- Are you parked in a well-lit visible location?
- Can you be blocked in the driveway by a prospect's vehicle?

TAKE 2 SECONDS AFTER YOU STEP OUT OF YOUR CAR

- Are there suspicious people around?
- Do you know exactly where you are going?

TAKE 2 SECONDS AS YOU WALK TOWARD YOUR DESTINATION

- Are people coming and going or is the area unusually quiet?
- Do you observe any obstacles or hiding places in the parking lot or street?
- Is anyone loitering in the area?

TAKE 2 SECONDS AT THE DOOR

- Any uneasy feelings as you walk in?
- Is someone following you?

TAKE 2 SECONDS AS SOON AS YOU ENTER YOUR DESTINATION

- Does anything seem out of place?
- Is anyone present who shouldn't be there?

This article is part of NAR's Safety Resources Kit